

## OCCIDENTAL INSURANCE COMPANY LIMITED

LIVE LIFE CONFIDENT

## ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

2019   2018   KShs
CAPITAL EMPLOYED   Share capital
Net decrease in unearned premium reserves   12,355,717   31,589,230   Retained earnings   730,430,017   588,632,649   Revaluation reserve   51,465,032   (18,797,265)   Forposed dividend   85,010,310   58,004,100   Forposed dividend   85,010,310   58,004,100   Forposed dividend   85,010,310   Forposed dividend   85,010,310   Forposed dividend   Forposed dividend
Retained earnings   730,430,017   588,632,649
Revaluation reserve   51,465,032   (18,797,265)
Shareholders' funds   1,559,905,359   1,320,839,484     Net earned premiums   2,096,871,594   1,993,336,097     Investment and other income   340,211,386   327,962,007     Gain on revaluation of investment properties   40,000,000   30,000,000     Commissions earned   206,232,647   180,324,530     Net income   2,683,315,627   2,531,622,634     Claims payable   1,718,219,803   1,700,077,921     Less: amounts recoverable from reinsurers   (390,597,368)   (475,760,472)     Operating and other expenses   (398,595,549)   (373,248,696)     Operating and other expenses   (398,595,549)   (373,248,696)     Operating and premium ceded   (725,737,548)   (640,612,513)     Shareholders' funds   REPRESENTED BY:     Assets   Vehicles and equipment   69,257,088   79,476,974     Investment properties   410,000,000   540,000,000     Intangible assets   130,791,946   126,752,444     Kenya Motor Insurance Pool   9,074,691   11,599,648     Represented and equipment   69,257,088   79,476,974     Investment properties   410,000,000   540,000,000     Intangible assets   130,791,946   126,752,444     Kenya Motor Insurance Pool   Reinsurers' share of technical provisions and reserves     Other receivables and prepayments   206,204,171   30,096,715     Current tax recoverable   (398,597,368)   (475,760,472)     Operating and other expenses   (650,014,880)   (643,350,965)     Commissions payable   (398,595,549)   (373,248,696)   (176,676,531     Commissions payable   (398,595,549)   (373,248,696)   (373,248,696)   (373,248,696)   (373,248,696)   (373,248,696)   (373,248,696)   (373,248,696)   (373,248,696)   (373,248,696)   (373,248,696)   (373,248,696)   (373,248,696)   (373,248,696)   (3
Net earned premiums
Net earned premiums
Investment and other income   340,211,386   327,962,007   Investment properties   410,000,000   540,000,000   Intangible assets   39,199,334   39,199,344   39,199,344   39,199,344   39,199,344   39,199,344   39,
Investment properties
Deferred aquisition cost   130,791,946   126,752,444   180,324,530   Reinsurers share of technical provisions and reserves   1,718,219,803   1,700,077,921   Claims payable   1,718,219,803   1,700,077,921   Claims payable   1,327,622,435   1,224,317,449   Other receivables and prepayments   206,204,171   30,096,715   Right of use assets   173,173,887   - Current tax recoverable from reinsurers   1,327,622,435   1,224,317,449   Government securities at amortised cost   569,667,662   1,376,750,506   Government securities at FVOCI   915,980,670   - Corporate bonds at amortised cost   7,250,700   10,962,922   Commissions payable   (398,595,549)   (373,248,696)   Corporate bonds at amortised cost   - Listed securities   262,421,436   176,676,531   - Unlisted securities   824,875   824,875   824,875   Corporate bonds at amortised cost   - Unlisted securities   824,875   824,875   Reinsurers share of technical provisions and reserves   1,599,648   Reinsurers' share of technical provisions and reserves   1,599,648   1,599,6
Commissions earned         206,232,647         180,324,530         Kenya Motor Insurance Pool         9,074,691         11,599,648           Net income         2,683,315,627         2,531,622,634         Reinsurers' share of technical provisions and reserves         427,939,228         369,089,497           Claims payable         1,718,219,803         1,700,077,921         Other receivables and prepayments         206,204,171         30,096,715           Less: amounts recoverable from reinsurers         (390,597,368)         (475,760,472)         Current tax recoverable         Tr3,173,887         -           Net claims payable         1,327,622,435         1,224,317,449         Government securities at amortised cost         569,667,662         1,376,750,506           Operating and other expenses         (650,014,880)         (643,350,965)         Corporate bonds at amortised cost         7,250,700         10,962,922           Commissions payable         (398,595,549)         (373,248,696)         Equity investments at FVOCI:         -         -         -         -         176,676,531         -
Net income         2,683,315,627         2,531,622,634         Reinsurers' share of technical provisions and reserves         427,939,228         369,089,497           Claims payable         1,718,219,803         1,700,077,921         Other receivables and prepayments         206,204,171         30,096,715           Less: amounts recoverable from reinsurers         (390,597,368)         (475,760,472)         Right of use assets         173,173,887         -           Ourrent tax recoverable         Current tax recoverable         Government securities at amortised cost         569,667,662         1,376,750,506           Operating and other expenses         (650,014,880)         (643,350,965)         Corporate bonds at amortised cost         7,250,700         10,962,922           Commissions payable         (398,595,549)         (373,248,696)         Equity investments at FVOCI:         -         -         -         176,676,531         -
Claims payable         1,718,219,803         1,700,077,921         Other receivables and prepayments         206,204,171         30,096,715           Less: amounts recoverable from reinsurers         (390,597,368)         (475,760,472)         Kight of use assets         173,173,887         -           Net claims payable         1,327,622,435         1,224,317,449         Government securities at amortised cost Government securities at FVOCI         569,667,662         1,376,750,506           Operating and other expenses         (650,014,880)         (643,350,965)         Corporate bonds at amortised cost Equity investments at FVOCI:         7,250,700         10,962,922           Commissions payable         (398,595,549)         (373,248,696)         Listed securities         262,421,436         176,676,531           Pacifit before tax         - Unlisted securities         824,875         824,875
Right of use assets   173,173,887   -
Net claims payable
Commissions payable   Commissions payable
Operating and other expenses         (650,014,880)         (643,350,965)         Corporate bonds at amortised cost         7,250,700         10,962,922           Commissions payable         (398,595,549)         (373,248,696)         Equity investments at FVOCI:-
Commissions payable (398,595,549) (373,248,696) - Listed securities 262,421,436 176,676,531 - Unlisted securities 824,875 824,875
- Elsted securities 202,421,430 176,0 6,531  - Unlisted securities 824,875 824,875
Dwofit before tor
: Receivables arising out of reinsurance ar-
Income tax expense (58 963 976) (45 826 942) rangements 104,122,000 243,233,004
Profit for the year after tax  248,118,787  244,878,582  Receivables arising out of direct insurance arrangements  555,211,786  738,478,979
Deferred tax asset 5,900,781 -
Other comprehensive income:     Deposits with financial institutions     238,943,231     112,780,687
Items that will not be reclassified to profit or         Cash and cash equivalents         108,790,361         81,847,714           loss         TOTAL ASSETS         4.314,753,915         3,943,017,149
Deferred tay liability - 6.462.672
Items that are or may be reclassified subsequently to profit or loss  Current tax payable  43,913,086
: Insurance contract liabilities 1,355,006,089 1,449,888,441
Change in fair value of government securities (FVOCI)  Unearned premium reserve 942,821,362 919,037,227
ments arising from reinsurance arrange- 165,023,820 159,220,657
Deferred tax on fair value (gain)/loss (2,521,797) 5,836,096 Lease liabilities 188,279,539 -
Total other comprehensive income         70,262,297         (33,921,127)         Other payables         59,804,660         87,568,668
Total comprehensive income for the year Total liabilities 2,754,848,556 2,622,177,665
attributable to shareholders of the Company 318,381,084 210,957,455 NET ASSETS 1,559,905,359 1,320,839,484
Earnings per share         358.04         353.36         KEY RATIOS         2019         2018
1) Capital Adequacy 158% 108%
Interim dividend proposed for the year - 6,029,100 2) Claims Ratio 65%
Final dividend proposed for the year         85,010,310         51,975,000         3) Expense Ratio         37%         39%

The above are extracts from the Financial Statements which were audited by KPMG Kenya and have received an unqualified opinion. The Financial Statements were approved by the Board of Directors on 26 March 2020 and signed on its behalf by:-

Mike Eldon Chairman

Mayank Patel Director

Asok Ghosh Principal Officer



Our credit rating affirms our strong financial metrics and ability to settle claims promptly.

Kisumu Branch

1st Floor, Tuffoam Mall, Jomo Kenyatta Highway P.O. Box 2624, Kisumu Tel: +254 20 8155965/6 +254 709 896 111, +254 734 600 485 infoksm@occidental-ins.com

read Office Crescent Business Centre, 7th & 5th Floor, Parklands Road, Parklands P.O. Box 39459 - 00623. Nairobi Tel: +254 20 8155965/6 +254 709 896 111, +254 734 600 485 enquiries@occidental-ins.com

## Mombasa Branch

1st Floor, Coty House, P.O. Box 827888 Mombasa Tel: +254 20 8155965/6 +254 709 896 111, +254 734 600 485

occidentalmsa@alfakenya.com www.occidental-ins.com

Market Street, Nairobi P.O. Box 39459 - 00623. Nairobi, Tel: +254 20 8155965/6 +254 709 896 111, +254 734 600 485 enquiries@occidental-ins.com

Barclays Plaza, Lower Ground